

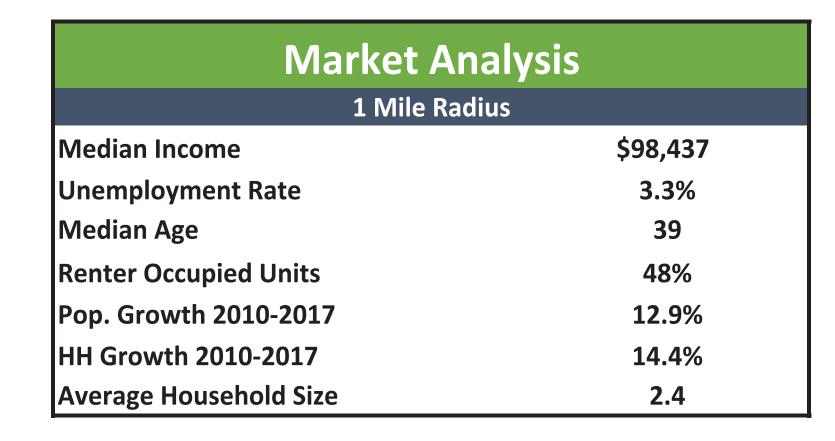


UNIT MIX

\$60M SOURCES



Residential & Retail Unit Mix								
Unit Type	# Units	Unit Size (SF)	Rent	Per SF				
Studio	22	600	\$1,750	\$2.92				
1 BR	103	800	\$1,950	\$2.44				
2 BR	81	1200	\$2,350	\$1.96				
MPDU 1 BR	7	800	\$900	\$1.13				
MPDU 2 BR	7	1100	\$1,129	\$1.03				
Retail Tenant		Unit Size (SF)	Rent/SF					
Full Service Restaurant		5000	\$30/NNN					
Fast Casual Restaurant		2500	\$30/NNN					
Convenience Store		2500	\$30/NNN					



DEVELOPER FEE 3% FINANCING 8% ACQUISITIONS 11% \$60M SOFT COSTS 4% USES



10 Year Cash Flow						
	Year 1	Year 5	Year 7	Year 10		
EGI	\$3.2M	\$6.4M	\$6.7M	\$7.4M		
ОРЕХ	(\$1.4M)	(\$1.6M)	(\$1.7M)	(\$1.9M)		
NOI	\$1.8M	\$4.7M	\$5M	\$5.5M		
DS	(\$2.7M)	(\$2.7M)	(\$2.7M)	(\$2.7M)		
CASH FLOW	(\$1.1M)	\$1.9M	\$2.2M	\$2.7M		

Investment Analysis (Year 10)							
Cap Rate	NOI	Sale Price	IRR	NPV			
5.0%	\$5.5M	\$110M	22.0%	\$23.3M			
6.0%	\$5.5M	\$92M	19.5%	\$16.3M			
7.0%	\$5.5M	\$79M	17.3%	\$11.2M			

Forest Square

Annapolis, MD

Tyler Grote

Its name inspired by both the name of the road it sits on, as well as the leafy views seen from the building's courtyard, Forest Square offers a luxuriously quiet abode within an earshot of all the action Annapolis has to offer. Forest Square will bring 220 units of high-end multifamily rentals to Annapolis, giving residents walkable access to the nearby Annapolis Towne Centre, as well as the short drive to Historic Downtown Annapolis and the U.S. Naval Academy.



