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**MARCUS A. CROSS** AIA, NCARB, NOMA  
PRINCIPAL

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**EXPERIENCE**

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**Principal**

M. Cross Architecture | Rockville, MD

Jan 2024 - Present

Owner of a full-service architectural design firm specializing in commercial, residential, and hospitality design. Directly oversees all areas of project design and execution and manages all aspects of the firm's operational and financial success.

**Lecturer + Course Coordinator, School of Architecture, Planning, and Preservation  
Associate of the Graduate Faculty**

University of Maryland | College Park, MD

Aug 2019 - Present

Teaches undergraduate introductory and advanced design studio courses. Writes curriculum and coordinates advanced studio courses. Serves as an affiliate of the Graduate School faculty, Master Candidates' thesis committees chair, and faculty advisor to the American Institute of Architecture Students chapter.

**Regional Managing Partner**

Alliance Architecture | Washington, DC

Jul 2017 – Dec 2023

Owned and managed a 20-person, full-service architectural design firm (now Studio Alliance) with offices in Annapolis, MD, and Washington, DC. Oversaw hiring, personnel management, budgeting, and accounting. Maintained an active portfolio of work with projects up to 120,000 SF.

**Studio Manager + Project Architect**

Alliance Architecture | Washington, DC

May 2012 – Jul 2017

Planned the launch of the firm's expansion into DC in 2014. Provided staff development (recruiting, hiring, and training), maintained quality control standards, and monitored the financial health of the office while leading project teams.

**Project Architect**

Jacobs | Arlington, VA

Aug 2011 – May 2012

Served as lead architect on schematic design and construction documentation for sensitive US Government projects, including embassy renovations and mission-critical secure government facilities. Conducted projects from the DC metro area to Dublin, Ireland, and Ashgabat, Turkmenistan.



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**Operating Environments Competency Lead**

MC Dean | Washington, DC

Mar 2009 – Aug 2011

Led a team of eleven architects and interior designers in the Washington, DC, and Stuttgart, Germany offices of MC Dean. Conducted interviews, employee reviews, and quality control. Managed schematic design efforts for mission-critical projects, including the Air Operations Center for the US Air Force in Ramstein, Germany, and the Joint Operations and Intelligence Center for the US Africa Command. Led project teams through programming, design, and construction administration for agencies, including FEMA, LA Sheriff's Department, and the US Navy.

**Staff Architect**

Hickok Cole | Washington, DC

Dec 2007 – Feb 2009

Designed a mix of commercial base building and interior buildouts ranging from renovations for the Department of Justice to the ground-up construction of a 200,000 SF office building in Northern Virginia. Collaborated with associate principals and senior associates on all phases of design and delivery. Led project teams for the Washington, DC, offices of the 2008 Presidential Transition Team, and the renovation of a historic townhouse.

**Staff Architect**

Alliance Architecture | Annapolis, MD

Aug 2005 – Dec 2007

Advanced numerous projects ranging from small residential work to a 100,000 SF Class-A interior office build-out for an international legal consulting firm. Reported to principals on all phases of projects, from programming and schematic design through construction administration.

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**EDUCATION****Master of Architecture**

University of Maryland | College Park, MD

Aug 2005

**B.S. Architectural Studies**

University of Illinois | Urbana, IL

Aug 2003

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**LICENSES**

Licensed to Practice Architecture:

CA, CT, DC, DE, IL, MD, NC, NJ, NY, PA, TX, VA

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**AFFILIATIONS**

American Institute of Architects

National Council of Architectural Registration Boards

National Organization of Minority Architects