

## SYNOPSES

### *REAL ESTATE REVIEW*

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(NOW available in the Architecture Library)

- **Real Estate Tax Liens, and Tax Deeds: The Process and the Returns** by Joel Haynes and Salil Talpade. Haynes and Talpade engage the reader in the nature and process of real estate tax liens and deeds, benefits to investing, and strategic implications on one of the least known but safest ways to invest in real estate. Their analysis speaks to the significance of real estate tax liens and deeds in the present economy.
- **How to Attend an Academic Conference (and What I learned About Appraisal in Greenville, SC)** by Roger J. Brown. This tongue in cheek bit of commentary is actually a quick and easy report on the Valuation Colloquium at Clemson University including a number of substantive valuation takeaways of the colloquium as well as tips on how to get the most out of conference attendance.
- **The Continuing Story of the Cliffs Communities: A Financial Plan B for Tough Economic Times** by Alan S. Ruby. Ruby provides an update of his in-depth case study of a collection of master planned communities in the Western Carolinas and provides valuable insight into how flexibility in concept, creativity, and resourcefulness can assist in avoiding financial collapse for large master planned developments that may encounter economic turmoil prior to complete build out.
- **Organizational Sustainability: A Self-Help Housing Corporation's Recipe for Success** by Mark Wilson. In this case study, Wilson presents The Peoples' Self-Help Housing Corporation on California's Central Coast and their nationally recognized housing programs leading to self-sufficiency for low income families, seniors, and other special needs groups. The author speaks to how community involvement leads to affordable housing action and how program diversity breeds longevity among other elements of success for a non-profit corporation.
- **Element: Developing a Green Community for Gulfport, Mississippi** by John A. Carlisi, David P. Cole and Kerry W. Kirby. This case study presents the Element townhome community developed by the authors in an area of Mississippi adversely affected by Hurricane Katrina and in desperate need of housing. It speaks to structural, financial and construction items of this hyper-green townhome development and how they are incorporated in the Element community, including the use of steel to withstand winds with much of the steel formed on site. Definitely a fascinating read.
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