### **NEWSLETTER**



September | 2019 School of Architecture Planning and Preservation Maryland's Built Environment School

#### **ULI's Annual Fall Meeting**



Sam Bohmfalk, Karynne Campbell, Tanya Bansal and Weishi Zhang

Students, faculty and alumni from the Colvin Institute of Real Estate Development attended ULI's Annual Fall Meeting in Washington, DC on September 18-20.

They had the opportunity to meet the people making the most important development deals of the year, learned from deal-makers who are on the forefront of transforming D.C. from government town to innovation hub, built valuable professional relationships with partners and clients and toured groundbreaking projects with the visionaries who created them.

#### 2019 Colvin Fall Orientation



The Fall 2019 incoming MRED students took their first steps in the ARCH Building on August 18-19 for the MRED Orientation and Assessment Program. The two days kicked off on Saturday with a building and library tour followed by lunch with faculty and staff. The day proceeded with an overview of the program and an Excel Assessment. The day ended with a wine and cheese reception where students had an opportunity to network.

On Sunday, students received feedback on baseline skills in Business Writing by Adjunct Professor, Ronald McDonald and Oral Presentations by Director, Maria Day-Marshall. The day ended with Survival Tips from Clinical Assistant Professor and alum, Tanya Bansal.

### **Faculty News**

Maria Day-Marshall, Director of the Colvin Institute of Real Estate Development, has been elected as as an



incoming Board Member to The Housing Association of Nonprofit Developers (HAND). For over 25 years, HAND has served as the only membership association dedicated to supporting the community development industry in its efforts to increase the supply of affordable housing in the Capital Region of Baltimore, Washington and Richmond. Through education, engagement and advocacy, HAND builds the capacity of its diverse members who are working toward a collective mission to support the development of communities for people and families at all income levels. HAND was founded on the principle of supporting nonprofit developers and over the course of the organization's history, the membership has evolved to include: Real estate developers, government agencies, investors, syndicators, lenders, resident services, homeless services, accountants, architecture, law firms, construction, engineers, property managers, insurance, green building, utility companies, foundations, housing counselors, advocates, universities and students. The 400+ members and over 2,500 individuals HAND programs touch each year, are a prime example of public-private partnership, working for the greater good of the communities served.

#### 2019 Colvin Fall Lecture Series

## The Future of Retail

Mark your calendar for the Colvin Institute's Fall Lecture Series on October 9th! SiteWork's President, Nick Egelanian, will present publicly available data points to argue that Amazon is not killing retail, and it is also not anywhere close to becoming a dominant player in the grocery industry.

Nick Egelaninan pioneered of segmentation retail commodity and specialty subgroups as the author of the retail chapter of Urban Institute's the Land Professional Real Estate Development: The ULI Guide to Business. Egelanian has worked with retail clients and advised owners and developers throughout North America. He is also an Adjunct Professor for the Master in Real Estate Development Program at the University of Maryland.



RSVP

# Alumni, Students & Friends Happy Hour

#### University of Maryland, College Park

#### September 24, 2019 | 5 PM - 8 PM

Back to school happy hour at College Park! Mark your calendar for September 24th. Join us at The Lobby Bar at The Hotel at the University of Maryland from 5:00 pm-8:00 pm for complimentary appetizers, cash bar and lots of networking! This event is open to all alumni, current MRED students and friends. Hope you can make it! Please RSVP!

RSVP



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