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## ULI Trends Conference

On April 25, the Colvin Institute had a booth at the ULI's 20th Annual Real Estate Trends Conference at the Ronald Reagan Building in Washington, DC. The theme for the 2017 conference was "Dynamic Decades: Past and Future." Four MRED students attended and took in a full day conference featuring local and national speakers such as Andrew Florance of CoStar, Patrick Phillips of the Urban Land Institute and Kevin Thorpe of Cushman & Wakefield. The program also featured the Trends Conference awards program, which highlights innovative development underway in the Metropolitan Washington Region. In addition to current MRED students, many faculty, alumni and industry supporters stopped by the booth and mingled at the networking reception.



Rameez Munawar, MRED Alumni and Garg Atul, current MRED Student

## Field Trip across Maryland

On Saturday, April 15th, **Tanya Bansal** took over 25 students from her RDEV350/688T class on a field trip to three significant sites that all real estate students of Maryland should be acquainted with. The trip began with a stop in **Greenbelt, Maryland**, the first federally supported housing project and planned city in the US which was developed by the federal government during the New Deal Era. The students toured one of the small family townhouse units set up with furniture as it would have been in the 1930s. At the second stop, the students were introduced by **Geoff Glazer**, VP Senior Vice President of National Development, **Kimco Realty** to the planned city of Columbia, Maryland, and a new mixed-use development undertaken by Kimco at Wilde Lake Village Center, one of the earliest parts of the city to be developed by James Rouse. The final stop was at the Power Plant building at Baltimore's Inner Harbor where **Dennis Jankiewicz**, principal and founder of **The Design Collective**, (picture in the middle below with the students). Dennis, gave an exciting recitation and bird's eye tour from the balcony of Design Collective offices located in the Power Plant, of the first reclamation of the Inner Harbor in the early 1980s.

Dennis was a key "player" and provided much of the urban design and planning advise to the City of Baltimore when the Harbor underwent its first renaissance in the 1980s and where the Design Collective, an Architecture and Planning firm keeps its offices. The building is listed on the National Register of Historic Places and has undergone significant renovations on the inside to now house several restaurants, offices, and shops. This site is a prominent feature of Baltimore's waterfront.



## First Tuesday Luncheon



On May 2, a group of industry experts gathered at **BCT Architects** in Baltimore, MD. In addition to a delicious lunch, attendees listened to presentation from **Bryce Turner** highlighting international projects in China

and Istanbul. Marmara Gate located in Istanbul, Turkey on the sea of Marmara, includes 3.5 million SF of retail, residential units, a large conference center, hotel, and marina. Positioned as a world-class lifestyle destination, the project is on a redeveloped brownfield site which provided challenges.

The next First Tuesday will be June 6 at **Linowes and Blocher LLP** in Annapolis with a discussion with the developer of redevelopment of 110 Compromise Street.

## Alumni Profile: Priya Kanchan



**Priya Kanchan, MRED '10**, began her career as an architect in Mumbai, India in 2006 after graduating with a Bachelor of Architecture from the University of Mumbai, Sir J.J. College of Architecture. She came to the University of Maryland in 2008 where she worked as a Graduate Assistant for the MRED program and participated with the first team to enter the ULI Hines Student Design Competition, receiving an honorable mention.

Following graduation from the MRED program, Priya worked for **Bob Lefenfeld** and the **Real Property Research Group** in Columbia, Maryland focusing on market analysis work and community impact studies. She then returned to Mumbai in late 2011 to start her own business. Priya established **Thrivingreen** in Mumbai in December 2011. Thrivingreen is a real estate strategy consulting firm focusing on projects in South Asia and the Middle-East. Priya and her company have worked on over 50 projects of varying size, providing consulting services including market research, feasibility studies, positioning strategies, and predevelopment design reviews. After returning to India, Priya also taught as a visiting scholar for the University of Mumbai.

In order to expand her business and consulting services, last fall, Priya moved to London to attend the Bartlett School of Planning at the University College London, where she was part of the winning team competing in the Oxford Real Estate Conference's Business Plan Competition. Her team proposed a \$100 million investment in Barcelona to create a mixed-use, community-centric development. Priya will graduate this summer with a Master of Science in International Planning.