

The History of Future Cities: The Keynote at the 4th Annual Innovation & Entrepreneurship in Real Estate Awards on Tuesday, March 6

If you've been to one of the March awards dinners in the past you'll for sure know you don't want to miss this one. If this would be your first, you have a treat in store. Not your standard awards dinner. There is open bar and a live jazz band in the corridor; sumptuous (not convention style) buffet, and a keynote of note: This year it is David Brook, author of "The History of Future Cities: Shanghai, Mumbai, Dubai and St. Petersburg".

We will also be honoring special real estate icons: **Kelly Sweeney McShane**, Community of Hope; **Joseph Horning** and **David Roodberg** of Horning Brothers; **Abraham Rosenthal**, The Cordish Companies; and **Adrian G. Washington**, Neighborhood Development Company.

[**REGISTER HERE!**](#)



YOU ARE INVITED

Tuesday, March 6, 2018

*Maryland 2018
Innovation & Entrepreneurship
in Real Estate
Awards Gala*

6:00 pm - 9:00 pm
Riggs Alumni Center
University of Maryland, College Park

MRED Celebrates Winter Graduation



Tanya Bansal, Margaret McFarland, Ariel Higgins, Jennifer Choresevic, Robert Grooms, Kathryn Sipos, Deborah Bonner, and Maria Day-Marshall

On Wednesday, December 20th, friends, families, and faculty took part in Winter Commencement followed by a reception held at the Architecture building. Congratulations to **Deborah Bonner, William Combs, Ariel Higgins, Thomas Parker, and Kathryn Sipos (pictured above)**, and **Buqian Wen** (not pictured), for earning their Master of Real Estate Development. Kudos also to dual degree graduates, **Jennifer Choresevic** and **Robert Grooms** who were awarded both a Master of Architecture and Master of Real Estate Development degrees. We wish all of our grads every success!

First Undergrad Real Estate Development Student: Samit Sheth



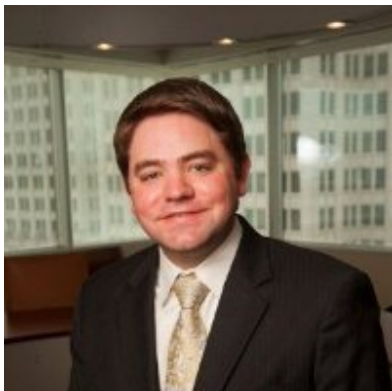
Samit Sheth, Class of 2017, graduated with a B.S. in Infrastructure Engineering and Real Estate Development, and a minor in Technology Entrepreneurship. Samit is the first undergraduate to major in Real Estate Development through the Individual Studies Program at the University of Maryland.

His major focuses on the process of designing and building structures for communities that are economically feasible and safe. The three foundational pillars of his major are: Economics and Entrepreneurship, Infrastructure Engineering and Design, and Real Estate Development and Project Management.

Outside of the classroom, Samit is part of the entrepreneurial living learning community, Hinman CEO's, and was President of Class of 2018.

Samit interned at JLL as an Assistant Analyst during the summer of 2017. Samit will be working as an owner's representative at JLL in Dubai post-graduation.

MRED Alumni Profile: Sam Jones



Sam Jones, MRED '09, worked at Beech Street Capital as an Analyst and Originations Associate post-graduation. He is now the Director of Originations at Barings Multifamily Capital located in Dallas, Texas. Sam's responsibility is to source debt and equity opportunities nationwide for clients ranging from individuals to large institutions.

Most of Sam's business is originating multifamily direct loans for FHA, HUD, various debt, mezzanine, and preferred equity funds, and Mass Mutual Life

Insurance. Transactions Sam has led range from \$1 million to over \$100 million. Sam has also been involved in the financing of more than \$1 billion worth of debt originations over the past 6 years. Sam is currently apart of the National Multi Housing Council and Mortgage Bankers Association. Sam's professional goals are to continue to expand relationships and provide thoughtful capital solutions that add value to their clients.

Sam says "The real estate industry is about relationships and my story is no different. I was introduced to someone in the Bethesda office of Beech Street Capital (now Capital One Multifamily) when they were a start-up agency lender in 2010 by fellow UMD Alum **Malcolm Haith**. He had met this person at a D.C. networking event. They mentioned Beech was expanding and had just opened an office in Dallas. As a Dallas native, Malcolm thought of me and connected us. That's how I ended up in my industry at Beech first and now at Barings. Not only did the MRED program lay the foundation for what I do today, but also provided the relationship that got me here."

UNIVERSITY OF MARYLAND



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REAL ESTATE DEVELOPMENT