

Richard Steinberg Hosts Real Estate Students

On April 4th and 5th, **Maria Day-Marshall**, Director, and **Tanya Bansal**, Clinical Assistant Professor and Assistant Director, had the opportunity to take students enrolled in the real estate development minor program on a two-day site visit to New York City. Prominent real estate broker and Terp **Richard Steinberg** and his team hosted Maria, Tanya, and six real estate students. They gave the group a tour of luxury apartment and town home sales in the Upper East Side, Midtown, and TriBeCa neighborhoods. Richard Steinberg lectured last fall at the University of Maryland about his career and life as a real estate broker.



Maria Day-Marshall, Tanya Bansal, Richard Steinberg Team, & Students

Visit to the Sudan



Dr. Elmadhadi and Dr. Margaret McFarland

Dr. Margaret McFarland traveled to Sudan to review five capstone sites for dual degree Architecture and MRED student, **Alla Elmahadi**. Her tour guide was **Dr. Elmadhadi**, Alla Elmahadi's father, who was visiting from London. In addition to touring the potential capstone sites, they visited several different spots including a market pictured above known as a "souk."

First Tuesday Luncheon



On April 3, a group of industry experts, alumni, and friends were hosted for lunch at the new office of **Morning Calm Management** in Greenbelt, MD. In addition to a delicious lunch, attendees listened to a presentation by Founder and CEO, **Mukang Cho**. The program highlighted the Capital Office Park which sits in a park-like setting and is owned and operated by Morning Calm Management. The office park offers unique amenities for a suburban office. Amenities include the standards such as cafes, outdoor space, dry cleaning and a gym, but also include unique offerings like food trucks, free yoga and boot camp and a metro shuttle. Additionally, Morning Calm will soon break ground on a new outdoor pavilion that will provide additional event and gathering space. Attendees were able to ask questions and participate in an industry roundtable discussion.

Look for an announcement and invitation for our next luncheon. These events are designed for Friends and Alumni of UMD's Colvin Institute and

are limited to 20 - 25 attendees. If you would like to host a First Tuesday, please contact Carrie Chard at cchard@umd.edu

MRED Student Profile: Richard Adjou



Richard Adjou is a 2017 graduate of the University of Maryland (UMD) from which he earned a B.A. in Economics. Richard works in the nonprofit and community health industry at the YMCA. He is also a graduate assistant for the Office of Multi-Ethnic Student Education at UMD. His daily interactions with people are a key transferable skill for his transition into real estate development. He is currently a member of the Urban Land Institute. Richard was introduced to the field of development through real estate investing books. Flipping houses is what initially sparked his interest. While Richard is still interested in flipping

houses, he learned in the Master in Real Estate Development (MRED) Program that many other opportunities exist in the industry. Richard says, "Real estate development is a vehicle for helping shape communities and effect change in the world around us." He enjoys the interdisciplinary design of the program and is expected to graduate in December 2018.

