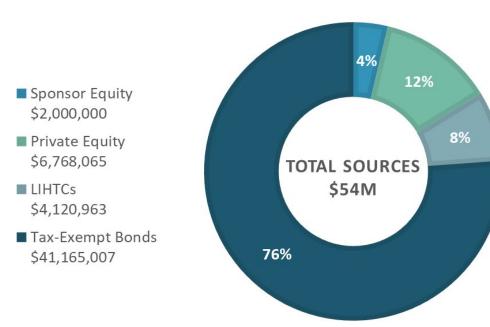
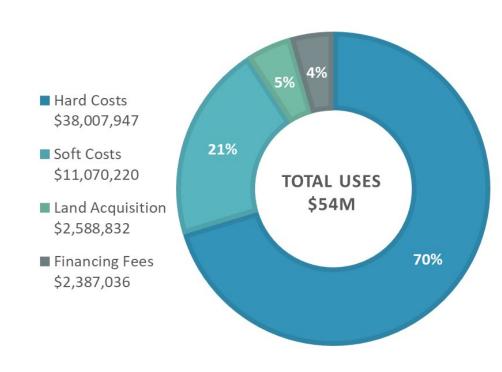
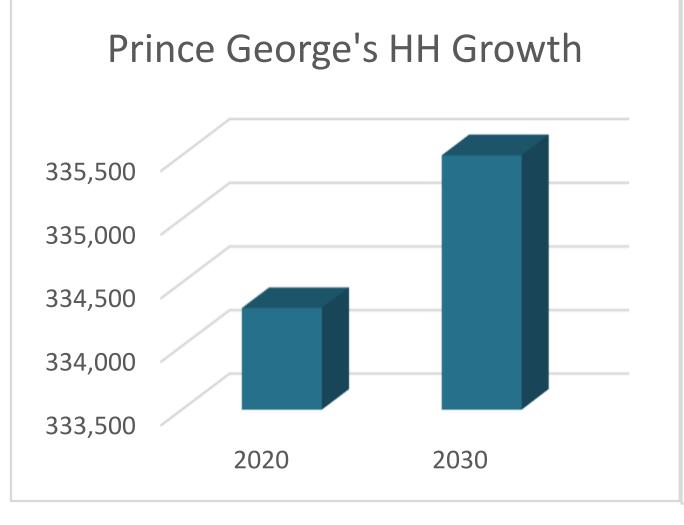


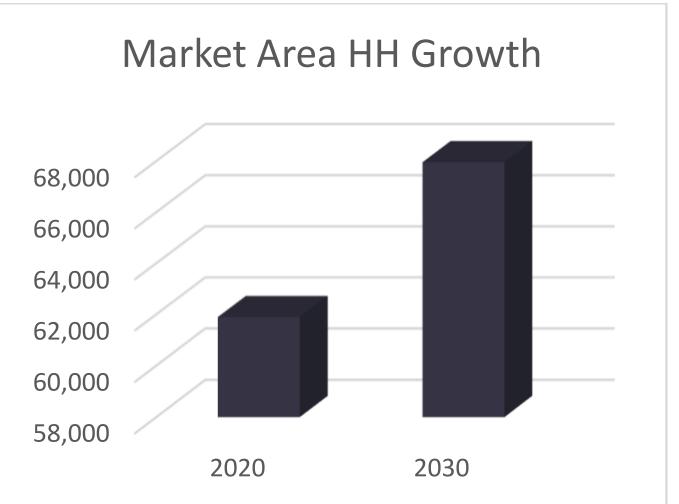
| DEVELOPMENT SUMMARY |   |  |
|---------------------|---|--|
| Location            | 5909 Seat Pleasant Dr Seat Pleasant, MD 20743 |  |
| Lot Area            | 124,886 SF                                    |  |
| Use                 | Mixed-Income Residential/Retail               |  |
| Gross Building Area | 253,180 SF                                    |  |
| Units               | 138   |  |
| Parking Spaces      | 190   |  |
| Retail SF           | 25,000  |  |

| UNIT MIX        |         |             |        |                    |        |  |
|-----------------|---------|-------------|--------|--------------------|--------|--|
|                 |         | Market Rate |        | Affordable 50% AMI |        |  |
| # of !          | Units   | 110         |        | 28                 |        |  |
| Unit Mix        | Avg. SF | Avg. Rent   | \$/SF  | Avg. Rent          | \$/SF  |  |
| 1 Bed           | 750     | \$1,550     | \$2.07 | \$1,181            | \$1.57 |  |
| 2 Bed           | 950     | \$1,875     | \$1.97 | \$1,417            | \$1.49 |  |
| 3 Bed           | 1,500   | \$2,300     | \$1.53 | \$1,638            | \$1.09 |  |
| Total           | 1,066   | \$1,908     | \$1.85 | \$1,412            | \$1.38 |  |
| Retail NNN Rent |         | Rent        | \$21   |                    |        |  |







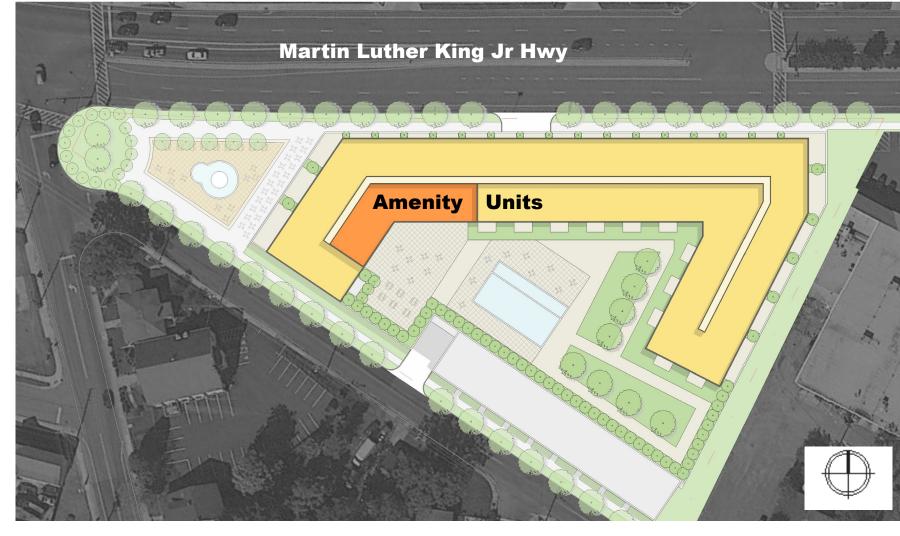


| RETURNS ON YEAR 15 SALE |             |  |  |
|-------------------------|-------------|--|--|
| Cash-on-Cash Return     | 17.20%      |  |  |
| IRR                     | 13.38%      |  |  |
| <b>Equity Multiple</b>  | 4.75        |  |  |
| Return on Cost          | 6.28%       |  |  |
| Development Fee         | \$2,965,352 |  |  |









## The Verge A Best of Both Worlds

## Nathan Veliz

As the center of revitalization for the city of Seat Pleasant, MD, The Verge is a mixeduse and mixed-income community with a focus on connectivity, health and wellness, and style. Acting as a gateway to Maryland and Washington D.C., it will offer a feature-rich environment for residents looking for convenience

and comfort. The designated public plaza and curated retail create a much-needed focal point for the neighborhood and breathe life into the city.

Get your sweat on at the fitness center, work from home at one of the private nooks, or soak up some sun at the resort style pool. A short walk to the

nearby Blue Line provides everything downtown DC has to offer, and at the end of the day, come home to the apartment you deserve. Living on The Verge means you don't have to choose.







