

December | 2021
School of Architecture Planning and Preservation
Maryland's Built Environment School

Colvin Institute Webinar Series: Green Building Solutions in Real Estate Development



On November 3, environment real estate industry experts came together to participate in the Colvin Institute Webinar Series: **Green Building Solutions in Real Estate**. In the first of a series of upcoming industry-related webinars, panelists provided insights into how commercial real estate owners can increase cash flow by improving their commercial buildings' energy utilization and operations.

Kyle Wacyra, Principal Energy Engineer at Capital Efficiency, LLC led the discussion by providing the value-adds, benefits and historical background of energy efficiency for commercial real estate brokers. **Rokas Beresniovas**, Director of Commercial Business, Montgomery County Green Bank continued the conversation by tackling the finance component and how Green Banks use innovative financing to accelerate the transition to clean energy and fight climate change specifically in Montgomery County, but also nationally. Lastly, **Jessica Jones**, (MRED '09), Senior Real Estate Development Manager, Enterprise Community Development, Inc. gave insight into understanding the Building Energy Performance Standard (BEPS) and other standards. Each panelist provided innovated real world examples both locally and nationally. The webinar concluded with an in depth Q&A.

"We are so privileged to have such a knowledgeable expert industry panel to discuss this important topic of green building, financing and standards and its impact on our community and environment," said Real Estate Development Program and Colvin Institute Director, **Maria Day-Marshall**.

Please look for more information regarding future webinars in our Colvin Institute Webinar Series.

[Webinar
Recording](#)

"Destined" for Greatness

By Maggie Haslam



When architecture sophomore **Francisco Erazo** began his fall internship in September, he probably didn't expect that, within a few short weeks, he'd be marketing a live real estate deal, Shark-Tank style, to a panel of seasoned development professionals. He also didn't expect to have the skill, confidence and knowledge to do it successfully.

But, then again, Erazo is not in a typical internship. He is one of 500 undergraduate students—and five UMD students—to participate in Project Destined, a highly-competitive eight-week internship experience that introduces underrepresented students to the fundamentals of real estate development and ownership through team-based, real-world development deals, often in their home cities. Leveraging a network of peers, program alumni, professional mentors and real estate investors, Project Destined is working to change the face of real estate by creating pathways for individuals typically not part of the real estate deal—including women and people of color—to pursue careers in vibrant community building.

[Read More](#)

Master of Real Estate Students Inducted into ULI Etkin Scholars Program

By Maggie Haslam / Updated by Carrie Chard 11/30/21



David Moore, MARCH '21



Riddhima Sabharwal, MRED '23



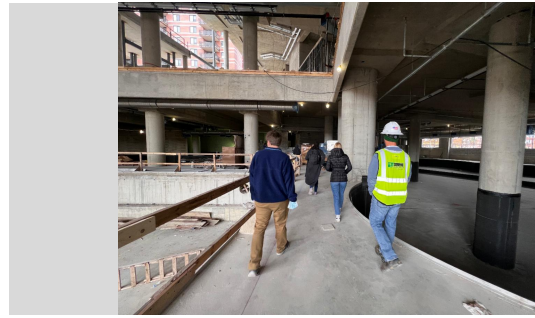
Jarrid Williams, MBRE '23

Master of Real Estate Development students **David Moore**, **Riddhima Sabharwal** and **Jarrid Williams** have been accepted into the Urban Land Institute (ULI) Etkin Scholars Program, a highly selective, year-long program to cultivate future leaders in urban development and land use. Made possible by Bruce Etkin of Etkin Johnson Real Estate Partners, the scholarship identifies a small national cohort each year for the Scholars Program; Moore, Sabharwal and Williams are three of 15 students accepted to the 2021-22 class.

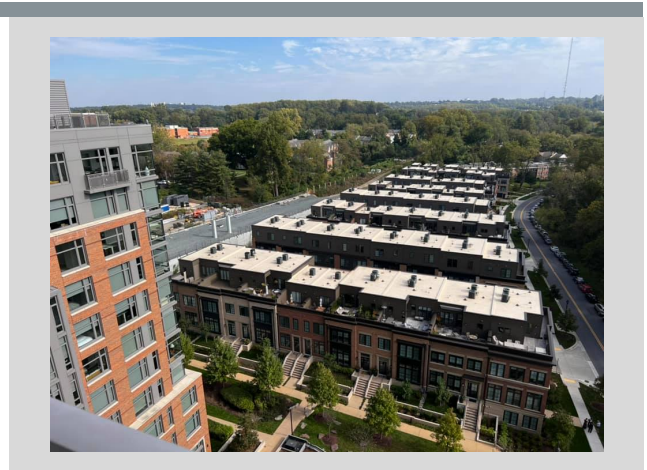
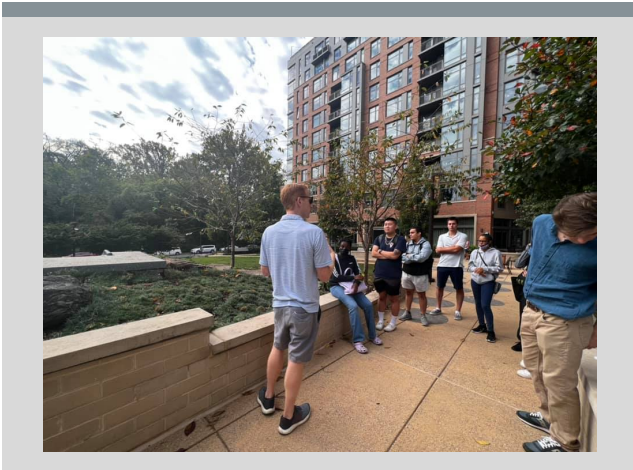
"This is an incredible opportunity for David, Jarrid and Riddhima," said Real Estate Program Director Maria Day-Marshall. "ULI has a longstanding reputation for fostering a thriving, sustainable built environment and the next generation of stewards. The Etkin Scholars Program is an outstanding example of the type of professional development that complements what our students are learning through UMD's Master of Real Estate Development program."

Students in the Field!

Professor Marcus Ervin and Real Estate Principles, Process and Practice Course tours



Elizabeth House III (EH-III) & Silver Spring Reaction and Aquatic Center (SRACC)



The Lindley Apartments, Chevy Chase, MD

Professor Kathleen Miles and Capital Markets class tour The Yards in Washington, DC



MRED Happy Hour!



On October 20, students, staff, faculty and our new dean, Dawn Jourdan, met for an outdoor happy hour at Burton's Grill in Riverdale. This is the first happy hour since the pandemic. Look for more upcoming events! Thank you to everyone that attended.